# Ahmed Aldazdi

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**Valid Karta Pobytu holder with unlimited job market access, no sponsorship required.**

## WORK EXPERIENCE

**Yees Ltd** **11/2024 - Present**
**Blade Repair Project Manager** **Poznan, Poland**

- Managed cross-border wind turbine repair projects for clients like SGRE, EDP, Acciona, optimizing team workflows and resource allocation to ensure timely and compliant project execution.
- Managed end-to-end repair reporting and produced detailed financial reports for clients, covering labour hours, repair costs, and resource/material utilisation.
- Negotiated and finalized technical service contracts, aligning terms with client needs and regulatory requirements to foster long-term collaborations.
- Worked closely with repair technicians to manage daily workflows, resolve on-site obstacles, and incorporate technician feedback to continuously optimise work processes and productivity.

**DevSpace** **01/2024 - 11/2024**
**Business Development Consultant** **Erbil, Iraq**

- Conducted market research and competitive analysis to identify industry trends and develop effective strategies for pursuing new business opportunities.
- Analyzed client feedback and insights, and identified key areas for improvement, resulting in a 70% increase in client satisfaction.
- Crafted and executed a strategic plan for business expansion that boosted profitability by 40%

**Kurdcoin** **08/2023 - 01/2024**
**Project Coordinator** **Erbil, Iraq**

- Led CRM software development, boosting client retention by 30% and cutting reporting time by 80%.
- Resolved project issues swiftly to maintain progress.
- Ran social media campaigns that grew engagement by 230% and followers by 40%.

**Job Studio** **09/2022 - 08/2023**
**Project Coordinator** **Sulaymaniyah, Iraq**

- Led the launch of the freelancing and job platform, which saw a dramatic increase in business accounts from 15 companies at launch to 307 by the end of my tenure, and a 600% rise in active users.
- Monitored and refined project budgets and KPIs across multiple departments, significantly improving operational efficiency and stakeholder satisfaction.
- Cultivated valuable partnerships with eight universities, co-working spaces, and freelancing groups, and organized more than twelve online and offline community events.

**Iraqi Innovators** **07/2021 - 08/2022**
**Partnerships Coordinator** **Erbil, Iraq**

- Served as main liaison in Iraq, representing the organization with the government, NGOs, companies, and key individuals.
- Published 34 blog posts on the Iraqi startup scene for Iraqi Innovators.
- Coordinated with partners like WFP, UNDP, and Grofin to deliver 5+ community training programs.

**Arbela Store** **11/2020 - 07/2021**
**Customer Service Representative** **Erbil, Iraq**

- Developed and implemented a customer service quality assurance guideline that reduced errors to less than 2%.

- Resolved customer complaints with empathy and understanding, resulting in a 95% customer satisfaction rate.

## EDUCATION

**Bachelor's degree in Geology**
Salahaddin University-Erbil — Erbil, Iraq • 10/2015 - 07/2019

## CERTIFICATIONS

**Google Project Management Certificate**
**IRATA 1**
**SEP G1 D**
**SEP G1 E**
**SGTT General Technical Safety Awareness eLearning GL**
**SGTT - General Electrical Awareness eLearning GL**
**Siemens Group Account Training**
**GWO Basic Safety Training (Onshore)**
**GWO Slinger Signaller**
**GWO Service Lift User**
**GWO Crane & Hoist Basic User**

## SKILLS

Communication, Developing Processes, Project Managment, Team Building

**LANGUAGES:** Arabic, English, Kurdish, Polish